

SESSION #4908

The Cloud Advantage: How OCI Reinvents PeopleSoft for University IT Teams

Meet Your Presenter



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Recognition and Specializations



Oracle Specialized

ORACLE | Partner

Since joining Oracle's Partner Program in 2006, SpearMC was elevated to Platinum Partner level in 2017 and to Oracle Applications Managed Partner in 2018.

ORACLE | Expertise in
PeopleSoft
in North America

SpearMC is an authorized PeopleSoft Resale Partner, allowing us to resell, host and finance PeopleSoft at steep discounts.

ORACLE | Expertise in
Oracle EPM Cloud
in North America

SpearMC is an authorized Oracle EPM Cloud, Analytics and Hyperion Resale and Implementation Partner.

ORACLE | Expertise in
Oracle Cloud Platform
in North America

SpearMC is an authorized Oracle Cloud Infrastructure (OCI) Resale Partner and North America's only PeopleSoft Partner recognized by Gartner for OCI Professional and Managed Services.

ORACLE | Education
Reseller

SpearMC is an authorized Oracle University Education Reseller and PeopleSoft Training Provider. We are the sole PeopleSoft Partner authorized to resell and implement Oracle Guided Learning.

ORACLE | Public Sector
Addendum

Reflecting our deep domain expertise in state and local government, SpearMC has a Public Sector Addendum in place allowing us to resell Oracle applications and technology to public sector organizations.

SOC 2 Type II Certified



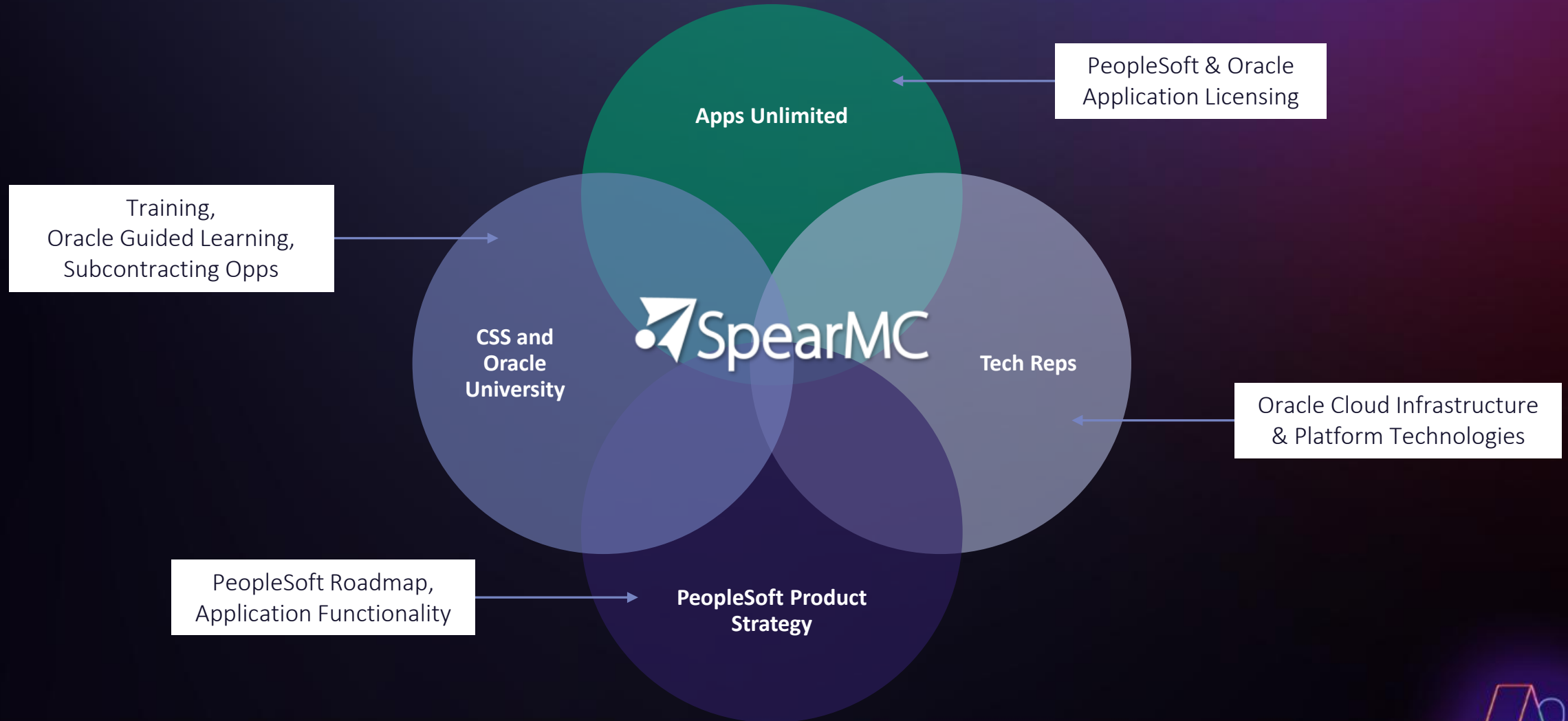
Reduce risk with a partner you can trust. This certification demonstrates our deep commitment to protecting data.

Gartner-Recognized Vendor

Gartner[®]

SpearMC is the sole featured PeopleSoft vendor in the latest Gartner Market Guide for Oracle Professional Services.

SpearMC Strategy: Positioning with Oracle



Products and Services

HEALTHCARE | HIGHER ED | FINANCIAL SERVICES | PUBLIC SECTOR



Managed Services

PeopleSoft
Administration

PeopleSoft
Functional Support

PeopleSoft Infrastructure

PeopleSoft Development



PeopleSoft Expertise

Financials and
Supply Chain

Human Capital
Management

Campus Solutions

Enterprise Performance
Management



PeopleSoft Training

All-Access Learning Pass

Live Private Training

Oracle Guided Learning

Public Training Classes



PeopleSoft Products

Segregation of Duties

Grants Labor
Cost Distribution

OGI Starter Kit

PTF Testing Grounds



Oracle Cloud

PeopleSoft to
Cloud Migration

Oracle Fusion
Cloud Training

Oracle Cloud Infrastructure

Cloud Learning
Subscriptions

ORACLE CONTRACT VEHICLES

Oracle Public Sector Addendum | Texas DIR | University of Texas System | E&I for Higher Education | CSU / Univ of CA / CCC | State of New York

PeopleSoft Training Opportunities

Learn from an Oracle University Partner

PeopleSoft Public Training Classes

You will gain Powerful, Practical Learning Experiences covering PeopleTools, Financials and Supply Chain Management, Human Capital Management, PeopleSoft Campus Solutions:

- **PeopleTools:** System Administration, Fluid Development, Security, PeopleCode
- **Bootcamps:** FSCM, HCM, PeopleTools
- **Reporting:** Query, PTF, BI Publisher, PeopleSoft Insights
- **FSCM:** Fluid Approvals & Delegations, Expenses, Procurement & Supplier Contract Management
- **HCM:** Core HR, Payroll, Benefits
- **Campus Solutions:** Advisement, Admissions, Registration, 3C's



[Visit our website](#) or scan the QR code for a full listing of available public courses and free webinars

PeopleSoft All-Access Learning Pass

E&I Cooperative Services

Simplify Procurement of PeopleSoft
ERP Services and Training



Key Benefits

- SpearMC Consulting is the exclusive PeopleSoft partner available on the E&I contract
- Avoid costly and lengthy RFP cycles. The E&I contract was competitively bid and complies with your jurisdiction's procurement rules
- Membership for educational institutions to join the E&I Cooperative is at no cost to the institution
- Click [here](#) to determine membership



Scan the QR code
to learn more

Learning Objectives

1. **Uncover how OCI reduces the complexity of running PeopleSoft**
2. **Learn practical, cost-effective strategies for migrating PeopleSoft to OCI**
3. **Explore the long-term advantages of OCI for universities**

Setting the Stage – Why Cloud Migration Matters



- **IT demand grows, resourcing doesn't**
- **On-prem PeopleSoft is costly & complex**
- **Cloud boosts flexibility, security & efficiency**
- **OCI makes PeopleSoft easier to run**

Why OCI is the Gold Standard for PeopleSoft

Performance, Cost Efficiency, and Security

- **High-performance compute & storage tuned for PeopleSoft**
- **Lower total cost of ownership vs. on-prem**
- **Built-in security & compliance for university IT**

Why OCI is the Gold Standard for PeopleSoft

Oracle's Commitment & PeopleSoft Optimizations

- **PeopleSoft & OCI: A strategic investment by Oracle**
- **Automated scaling, patching & lifecycle management**
- **Direct integrations & support from Oracle's PeopleSoft team**

Why OCI is the Gold Standard for PeopleSoft

Busting Old OCI Myths

- **OCI isn't 'just another cloud'—it's purpose-built for enterprise workloads**
- **Migration isn't as complex as it used to be**
- **Hybrid & multi-cloud strategies make OCI adoption flexible**

Why OCI is the Gold Standard for PeopleSoft

OCI's Evolution into a Hyperscaler

From Niche to World-Class Cloud

- **OCI started as a specialized cloud for Oracle workloads**
- **Major investments in infrastructure, networking & global expansion**
- **Now a fully-fledged hyperscaler competing with AWS, Azure & GC**

OCI's Evolution Into a Hyperscaler

How OCI Competes with AWS, Azure, & GCP

- **Comparable global reach & data center availability**
- **Cost-effective pricing with superior performance for enterprise apps**
- **Strong security, compliance, and multi-cloud capabilities**

OCI's Evolution Into a Hyperscaler

Hybrid Multi-Cloud: A Smart Architecture

When Hybrid Makes Sense for Universities

- **Keep critical PeopleSoft workloads on OCI while using other clouds for specific needs**
- **Maintain on-prem for legacy systems while modernizing in the cloud**
- **Leverage multi-cloud for disaster recovery, redundancy & compliance**

Hybrid Multi-Cloud A Smart Architecture

Managing PeopleSoft Workloads Across Environments

- **Seamless connectivity between OCI, on-prem, and other clouds**
- **Optimized performance with cloud-based database and on-prem apps**
- **Security & governance considerations for hybrid models**

Hybrid Multi-Cloud A Smart Architecture

Case Studies

Representative Institutions

Equity University

- A private university dedicated to serving an underserved population, focused on inclusive education and accessibility. *(1,000 students served annually)*

Summit University

- A public land-grant research institution, supporting a broad range of academic disciplines and research initiatives. *(12,000 students served annually)*

Heritage University

- A private university with a strong academic tradition, known for its rigorous programs and emphasis on leadership and service. *(35,000 students served annually)*

Gateway College

- A large multi-campus community college system, offering diverse educational pathways and workforce training. *(100,000 students served annually)*

Case Studies

Challenges Faced Before Cloud



Resource
Constraint



Integration
Complexity



Infrastructure
Limitation

Case Studies

Hybrid Cloud Implementation Strategies

1. **On-Premises, OCI, Azure**
 2. **On-Premises, AWS, OCI**
 3. **On-Premises, Azure, AWS, OCI**
- **PeopleSoft Migration:** *Always moves entirely to OCI for performance reasons.*
 - **Security & Networking:** *Multiple integration models depending on trust level.*

Case Studies

Migration Benefits and Results

Operational Improvements:

- Achieved significant cost reductions
- System performance
- Strengthened security posture

Strategic Advantages:

- Reduced maintenance efforts
- Opportunity to reassess and improve security practices, de-customize applications, and re-engineer processes for better efficiency

Case Studies

Key Takeaways & Recommendations

Best Practices:

- Perform daily vulnerability scans & regular patching
- Proactively manage PeopleSoft to stay current

Lessons Learned:

- Change management & buy-in are critical
- Plan & allocate time for a smooth transition

Migration Tips:

- Engage stakeholders early to align objectives
- Use phased migration to reduce risk & manage resources

Case Studies

Better Cloud Migration

How is Migration Better Today?

- **Rolling cutovers & database replication minimize downtime**
- **Pre-migration environment cloning enables full validation**
- **Automated migration pipelines replace manual processes**
- **Lift-and-optimize approaches eliminate legacy inefficiencies**

Better Cloud Migration

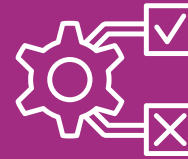
Automation & Best Practices



Scripted
Infrastructure



Automated
Replication



Automated
Testing



Self-Healing
Self-Scaling



Automated
Patching



Phased
Rollout



Parallel
Testing



Security
Alignment



Stakeholder
Involvement



Team
Training

Better Cloud Migration

Lessons from Other Universities



Early
Planning



Thorough
Testing



IT
Adaptation



Ongoing
Optimization



Change
Management

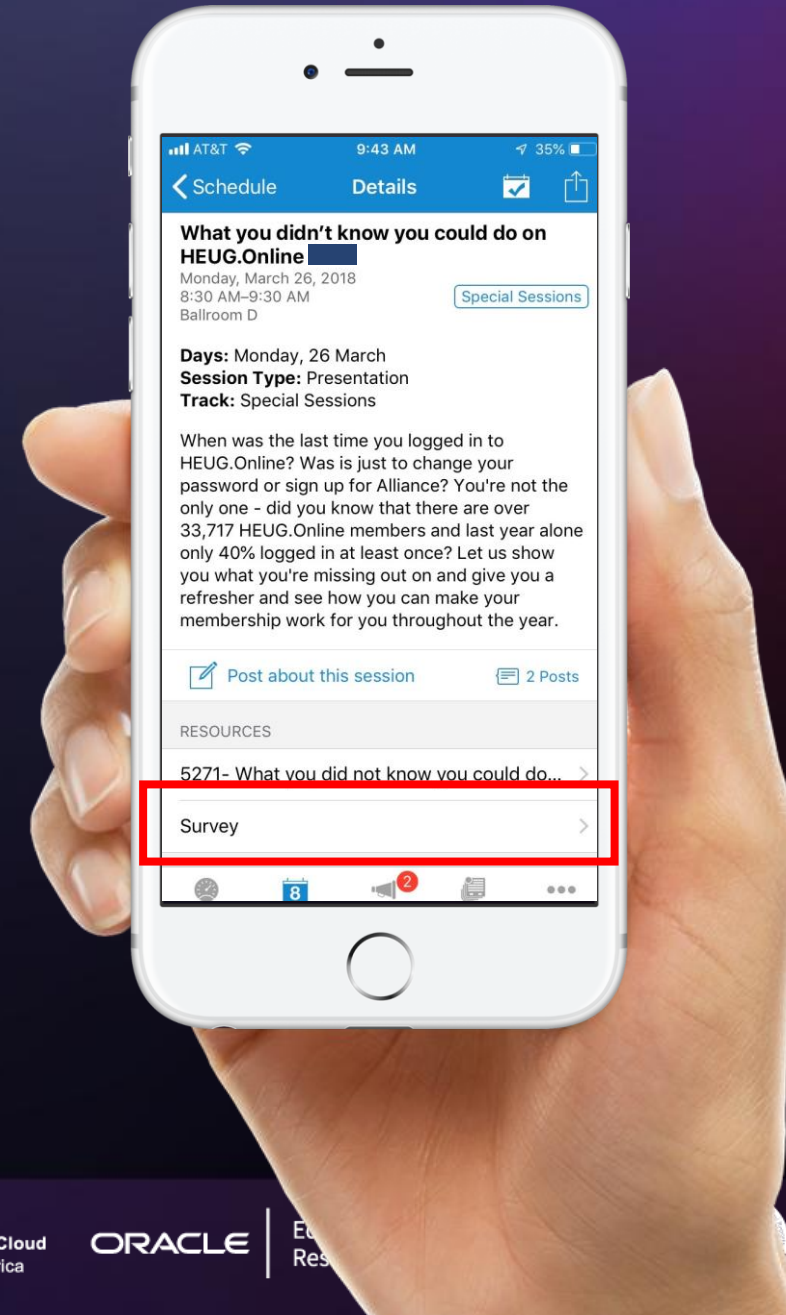
Better Cloud Migration

Questions?

Session Surveys

1. Open the HEUG Events App on your phone, tablet, or laptop
2. Click on this session in your schedule
3. Then click the "Resources" button and "Survey"

You will be required to login once with your Eventsential username and password.



THANK YOU!

SpearMC Sessions at Alliance

Date	Time	Session Title	Presenter	Session #
March 10 th	1:30 PM – 2:30 PM	The Cloud Advantage: How OCI Reinvents PeopleSoft for University IT Teams	Joe Finlinson	4908
March 11 th	11:00 AM – 12:00 PM	Deep Dive into New Grants Functionality - PUM 42 – 51	Jessica Mann	5057
March 11 th	1:30 PM – 2:30 PM	Optimizing Student and Employee Journeys with the power of Activity Guides	Logesh Balasubramaniam	5208
March 11 th	3:30 PM – 4:30 PM	5 PeopleSoft Maintenance Strategies for Universities with Limited Resources	Joe Finlinson	4904
March 12 th	9:00 AM – 10:00 AM	Customer Panel: How Oracle Guided Learning Has Transformed Customer's Views	Cameron McClurg	4825

2025 Training Calendar

Upcoming Class Schedule



Date	Session
March 12	PeopleSoft 9.2 Query Basic & Intermediate for HCM
March 13	PeopleSoft 9.2 Query Advanced for HCM
March 17 - 20	PeopleTools System Administration
April 8	PeopleSoft 9.2 Query Basic & Intermediate for FSCM
April 9	PeopleSoft 9.2 Query Advanced for FSCM
April 15	PeopleSoft 9.2 Campus Solutions: Student Records & Registration
April 16	PeopleSoft 9.2 Campus Solutions: Academic Advisement
April 16	PeopleTools Security (Functional) for FSCM & HCM
April 17 - 18	PeopleTools Security (Technical) for FSCM

Visit our [website](#) for more information

2025 Training Calendar

Upcoming Class Schedule



Date	Session
April 22	HCM Bootcamp – Core HR
April 23	HCM Bootcamp - NA Payroll
April 24	HCM Bootcamp – Benefits Administration
April 23 - 24	Using PeopleSoft with Cloud Manager on OCI
April 29	PeopleSoft 9.2 Campus Solutions: Admissions Applications
April 30	PeopleSoft 9.2 Campus Solutions: 3Cs
April 29 - 30	PeopleSoft Insights with OpenSearch Technologies
May 6	PeopleSoft 9.2 Query Basic & Intermediate for HCM
May 7	PeopleSoft 9.2 Query Advanced for HCM
June 3	Automated Testing with PeopleSoft Test Framework

Visit our [website](#) for more information